

Monthly Report

September 1, 2021 - September 30, 2021







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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
September 1 - September 30				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	5,889.67		\$18,050,603.36	
Shake/Trim	677.99		\$1,726,974.37	
Concentrate	301.62		\$3,090,407.89	
Inhalable Compound Concentrate	1.41		\$17,193.40	
Vape Cartridge	780.45		\$9,254,607.57	
Kief	1.01		\$7,240.32	
Infused-Edible	35,669.53		\$3,950,181.04	
Infused Non-Edible Solid	424.9		\$163,485.29	
Infused Liquid		7,580.05	\$201,886.35	
Infused Non-Edible Liquid		705.13	\$12,643.08	
September Total	43,746.58	8,285.18	\$36,475,222.67	

Additional Sales Information		
September 1 - September 30		
Category	Amount	
Sales To Date (as of September 30)	\$1,171,171,334.06	
Sales Deliveries	\$1,450,837.24	
Average Retail Flower Price (oz.)	\$191.55	

2. Plants

Plants			
Active Plants			
As of September 30, 2021			
Plant State Number			
Immature	59,846		
Vegetative	107,492		
Flowering	267,018		

Destroyed & Harvested Plants		
September 1 – September 30		
Plant State Number		
Immature - Destroyed	29,640	
Vegetative - Destroyed	18,469	
Flowering - Destroyed	7,660	
Plants Harvested	75,278	

3. Packages and Inventory

Packages			
As of September 30, 2021			
Package State	Number		
Active	404,045		
On Hold	3,863		
In Transit	2,236		
September 1 – September 30			
Package State	Number		
Finished	7,689		

Inventory				
As of September 30, 2021				
Category	Amount (lbs.)			
Flower at Growers (Test Passed)	13,294.53			
Flower at Provisioning Centers	47,352.23			
Flower at Processors	32,453.54			
Fresh Frozen Flower at Processors	5,182.53			
Concentrates at Processors	13,425.76			
Infused Solids at Processors	168,342.63			
Infused Liquids at Processors (Fl. Oz.)	623,345.34			

4. Transfers

Products Shipped				
September 1 - September 30				
License Type Shipped Pounds Shipped Fluid Ounces				
Grower Class A	1,560.80	0		
Grower Class B	711.12	0		
Grower Class C	30,431.58	3,213.63		
Processor	441,961.80	140,263.90		
Provisioning Center	12,862.23	2,875.76		
Safety Compliance Facility	162.28	0		
Secure Transporter	71,158.01	18,397.47		

Transfers		
September 1 – September 30		
Transfer Type	Number	
Completed	8,078	
Voided	135	

5. <u>Initial Applications</u>

Initial Applications				
September 1 - September 30				
License Type Received Approved Denied				
Prequalification	48	74	0	
Grower Class A	3	2	0	
Grower Class B	0	0	0	
Grower Class C	10	16	0	
Processor	10	4	0	
Provisioning Center	16	7	0	
Safety Compliance Facility	0	0	0	
Secure Transporter	0	0	0	
Total	87	103	0	

6. Renewal Applications

Renewal Applications				
September 1 - September 30				
License Type	Approved	Denied		
Grower Class A	6	2	0	
Grower Class B	0	0	0	
Grower Class C	36	23	0	
Processor	11	6	0	
Provisioning Center	23	29	0	
Safety Compliance Facility	0	3	0	
Secure Transporter	2	2	0	
Total	78	65	0	

7. Application Processing Time

Application Processing Time (Calendar Days)					
Septer	September 1 - September 30				
License Type Initial Applications Renewal Applications					
Prequalification	57.32				
Grower Class A	259.00	81.00			
Grower Class B					
Grower Class C	43.56	75.00			
Processor	61.00	62.33			
Provisioning Center	25.00	61.79			
Safety Compliance Facility		37.00			
Secure Transporter		97.67			
September Step 2 Average 56.34					
September Total Average	170.00	68.00			

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
September 1 - September 30					
License Type	Warning	Formal Complaint	Final Order		
Grower Class A	0	0	0		
Grower Class B	0	0	0		
Grower Class C	0	0	2		
Processor	0	3	0		
Provisioning Center	3	5	1		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	0	0		

9. Complaints and Investigations

Complaints and Investigations		
September 1 - September 30		
Enforcement & Legal Data	Amount	
Number of Complains Received	70	
Number of Investigations Opened		
Number of Investigations Closed 5		
Average Time to Complete an Investigation (Calendar Days)	69	
Number of Enforcement Actions Taken*	34	
* Includes both MMFL and AU data		

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

11. Revenue and Expenses

	Application Fees
	September 1 - September 30
	Amount
September	\$300,458.90

	Regulatory Assessment Fees							
	September 1 - September 30							
	Grower Grower Grower Class A Class B Class C Processor Provisioni		Provisioning Center	Safety Compliance Facility	Secure Transporter	Total		
September	\$14,000	\$0	\$326,103	\$85,208	\$88,350	\$0	\$0	\$513,661

	Renewal							
	September 1 - September 30							
	Grower Class A Class B Class C Processor Provisioning Center		Safety Compliance Facility	Secure Transporter	Total			
September	\$26,667	\$0	\$483,000	\$155,000	\$201,875	\$0	\$25,000	\$891,542

	Total Licensing Revenue Collected		
	September 1 - September 30		
	Amount		
September	\$1,705,661.90		

	Expenses
	September 1 - September 30
	Amount
State Employee Wages	Pending
State Employee Benefits	Pending
Materials and Equipment	Pending
Other Contracts	Pending
All Other Costs	Pending
September Total	Pending

12. Municipalities Opted In to the MMFLA

Municipalities		
As of September 30, 2021		
Opted In		
158		

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type						
September 1 - September 30						
Product Type Pounds Sold Fluid Ounces Sold Total Sales						
Flower	18,751.47		\$61,155,921.73			
Shake/Trim	4,221.91		\$10,631,837.61			
Concentrate	701.17		\$9,234,026.95			
Inhalable Compound Concentrate	15.1		\$206,547.89			
Vape Cartridge	1,872.18		\$25,918,457.21			
Kief	2.13		\$22,776.76			
Infused-Edible	116,155.37		\$16,698,916.23			
Infused Non-Edible Solid	854.82		\$479,228.59			
Infused Liquid		15,585.00	\$457,404.43			
Infused Non-Edible Liquid		2,502.45	\$59,351.54			
July Total	142,574.15	18,087.45	\$124,864,468.94			

Additional Sales Information			
September 1 - September 30			
Category Amount			
Sales To Date (Sep. 31)	\$1,474,701,629.52		
Sales Deliveries	\$3,608,270.91		
Average Retail Flower Price (oz.)	\$203.84		

2. Plants

Plants			
Active Plants			
As of September 30, 2021			
Plant State Number			
Immature	142,527		
Vegetative	171,758		
Flowering	409,063		

Destroyed & Harvested Plants		
September 1 - September 30		
Plant State	Number	
Immature - Destroyed	49,397	
Vegetative - Destroyed	25,613	
Flowering - Destroyed	5,182	
Plants Harvested 124,100		

3. Packages and Inventory

Packages		
As of September 30, 2021		
Package State	Number	
Active	571,020	
On Hold	1,398	
In Transit	5,532	
September 1 - September 30		
Package State	Number	
Finished	30,303	

Inventory			
As of September 30, 2021			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	21,834.27		
Flower at Retailers	28,342.64		
Flower at Processors	29,536.95		
Fresh Frozen Flower at Processors	7,193.23		
Concentrates at Processors	15,623.68		
Infused Solids at Processors	216,253.89		
Infused Liquids at Processors (Fl. Oz.)	157,396.29		

4. <u>Transfers</u>

Shipped Products				
September 1 - September 30				
License Type Shipped Pounds Fluid Ounces Shipped				
Class A Marijuana Grower	32.79	0		
Class B Marijuana Grower	1,465.63	0		
Class C Marijuana Grower	54,145.86	554.20		
Excess Grower	19,106.49	0		
Microbusiness	1.04	0		
Processor	308,467.50	80,944.38		
Retailer	5,685.88	1,317.25		
Safety Compliance Facility	0.15	0		
Secure Transporter	206,828.10	20,167.60		

Transfers		
September 1 - September 30		
Transfer Type Number		
Completed	15,448	
Voided	165	

5. <u>Initial Applications</u>

	Initial Applications			
	Septen	nber 1 - Septemb	per 30	
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	89	128	0	
Class A Marijuana Grower	1	0	0	
Class B Marijuana Grower	2	5	0	
Class C Marijuana Grower	27	16	0	
Designated Consumption Establishment	0	0	0	
Marijuana Event Organizer	2	1	0	
Excess Grower	7	5	0	
Microbusiness	1	0	0	
Processor	12	6	0	
Retailer	20	13	0	
Safety Compliance Facility	2	2	0	
Secure Transporter	0	0	0	
Temporary Marijuana Event	0	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower 2 0		0	0	
Social Equity Class C Marijuana Grower	4	4	0	
Social Equity Designated Consumption Establishment	0	0	0	
/Social Equity Marijuana Event Organizer	1	1	0	
Social Equity Excess Grower	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Processor	1	0	0	
Social Equity Retailer	1	1	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Marijuana Temporary Event	0	0	0	
September Total	172 182 0			

6. Renewal Applications

	Renewal Applications			
	Septe	mber 1 - Septem	ber 30	
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	1	1	0	
Class C Marijuana Grower	6	8	0	
Designated Consumption Establishment	0	0	0	
Marijuana Event Organizer	0	0	0	
Excess Grower	4	0	0	
Microbusiness	1	1	0	
Processor	4	1	0	
Retailer	16	10	0	
Safety Compliance Facility	2	0	0	
Secure Transporter	1	1	0	
Temporary Marijuana Event	0	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	1	0	0	
Social Equity Class C Marijuana Grower	1	0	0	
Social Equity Designated Consumption Establishment	0	0	0	
Social Equity Marijuana Event Organizer	0	0	0	
Social Equity Excess Grower	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Processor	0	0	0	
Social Equity Retailer	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Marijuana Temporary Event	0	0	0	
September Total	37 22 0			

7. Application Processing Time

Application Processing Days (Calendar Days)			
September 1 - September 30			
License Type	Initial Applications	Renewal Applications	
Prequalification	57.17		
Class A Marijuana Grower		70.00	
Class B Marijuana Grower	48.60	24.63	
Class C Marijuana Grower	39.38		
Designated Consumption Establishment			
Marijuana Event Organizer	14.00		
Excess Grower	74.00		
Microbusiness		38.00	
Processor	41.17	11.00	
Retailer	44.69	38.00	
Safety Compliance Facility	48.50		
Secure Transporter		17.00	
Temporary Marijuana Event	81.00		
Social Equity Class A Marijuana Grower			
Social Equity Class B Marijuana Grower			
Social Equity Class C Marijuana Grower	35.75		
Social Equity Designated Consumption Establishment			
Social Equity Marijuana Event Organizer	20.00		
Social Equity Excess Grower			
Social Equity Microbusiness			
Social Equity Processor			
Social Equity Retailer	55.00		
Social Equity Safety Compliance Facility			
Social Equity Secure Transporter			
Social Equity Temporary Marijuana Event			
September Step 2 Average	45.11		
September Total Average	80.22	31.00	

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
September 1 - September 30					
License Type Warning Formal Complaint Final Orde					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	0	0		
Class C Marijuana Grower	0	7	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Excess Grower	0	0	0		
Microbusiness	0	0	0		
Processor	0	4	0		
Retailer	1	11	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	0	0		
Temporary Marijuana Event	0	0	0		

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
September 1 - September 30		
Initial Renewal		
0%	0%	

10. Complaints and Investigations

Complaints and Investigations		
September 1 - September 30		
Enforcement & Legal Data	Amount	
Number of Complains Received	71	
Number of Investigations Opened	63	
Number of Investigations Closed	73	
Average Time to Complete an Investigation* (Calendar Days)	26	
Number of Enforcement Actions Taken*	34	
* Includes both MMFL and AU data		

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

		Application Fees		
		September 1 - September 30		
		Prequalification	Social Equity Prequalification	Total
Sep	tember	\$418,500	\$84,600	\$503,100

		Regulatory Assessment Fees						
		September 1 - September 30						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
September	\$0	\$40,000	\$589,698	\$0	\$907	\$243,290	\$0	\$241,862
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
September	\$263,766	\$50,000	\$0	\$0	\$0	\$0	\$112,685	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
September	\$650	\$0	\$0	\$0	\$0	\$0	\$0	\$2,600
	Total Regulatory Assessment Fees							
September				\$1	,551,458			

		Renewal Fees						
		September 1 - September 30						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
September	\$0	\$10,000	\$250,000	\$0	\$0	\$160,000	\$6,000	\$150,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
September	\$400,000	\$55,000	\$30,000	\$0	\$0	\$4,000	\$30,000	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
September	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Renewal Fees							
September	\$1.095,000							

Total Licensing Revenue Collection				
September 1 - September 30				
	Amount			
September	\$3,143,558			

	Expenses
	September 1 - September 30
	Amount
State Employee Wages	Pending
State Employee Benefits	Pending
Materials and Equipment	Pending
Other Contracts	Pending
All Other Costs	Pending
September Total	Pending

13. Social Equity Applications

	Social Equity Applications						
	September 1 - September 30						
Received Eligible Ineligi							
September	25 17 10						

14. Social Equity Education & Outreach

	Outreach Sessions
	September 1 - September 30
	Sessions Held
September	2

15. Social Equity Application Assistance Provided

	Application Assistance Provided
	September 1 - September 30
	Number of Times
September	13

16. Municipalities Opted In or Out of MRTMA

Municipalities					
As of September 30, 2021					
Opted In Opted Out					
111	1,397				

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications						
September 1 - September 30						
Received Issued Denied						
7,107	6,448	720				

2. Renewal Applications

Renewal Applications						
September 1 - September 30						
Received Issued Denied						
2,622	2,483	146				

3. Application Processing Time

Initial Applications (Calendar Days)						
September 1 - September 30						
Approvals Denials					ls	
Paper Online Combined			Paper	Online	Combined	
3.86	.02	1.72	3.77	0.35	3.33	

Renewal Applications (Calendar Days)						
September 1 - September 30						
	Approv	als	Denials			
Paper Online Combined			Paper	Online	Combined	
3.38	0.02	1.63	3.92	0.50	3.03	

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	September 1 – September 30						
	Origin	Original Applications			Renewals	Grand Total	
	Paper	Online	Total	Paper	Online	Total	
September	2,858	3,590	6,448	1,190	1,293	2,483	8,931

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of September 30, 2021						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	579	68		Lake	253	46
Alger	642	107		Lapeer	3,564	491
Allegan	5,446	738		Leelanau	845	67
Alpena	682	76		Lenawee	3,158	449
Antrim	1,315	189		Livingston	3,651	394
Arenac	1,155	154		Luce	80	14
Baraga	121	15		Mackinac	188	30
Barry	2,273	275		Macomb	29,192	4,262
Bay	5,266	373		Manistee	387	63
Benzie	1,135	129		Marquette	276	80
Berrien	3,776	604		Mason	422	56
Branch	1,849	316		Mecosta	199	34
Calhoun	2,729	365		Menominee	377	89
Cass	1,567	281		Midland	2,303	251
Charlevoix	332	39		Missaukee	202	29
Cheboygan	653	75		Monroe	4,202	482
Chippewa	575	73		Montcalm	1,699	308
Clare	1,536	265		Montmorency	104	34
Clinton	3,070	363		Muskegon	2,911	367
Crawford	1,060	121		Newaygo	1,536	236
Delta	738	136		Oakland	36,573	4,109
Dickinson	502	116		Oceana	1,231	205
Eaton	3,139	452		Ogemaw	435	44
Emmet	134	26		Ontonagon	101	18
Genesee	9,712	1,338		Osceola	367	83
Gladwin	28	22		Oscoda	241	23
Gogebic	303	63		Otsego	83	26
Grand Traverse	1,274	120		Ottawa	3,231	340
Gratiot	245	46		Out of State	0	6
Hillsdale	1,122	209		Presque Isle	117	24
Houghton	220	38		Roscommon	559	61
Huron	493	41		Saginaw	3,742	395
Ingham	2,059	373		Saint Clair	4,176	572
Ionia	214	47		Saint Joseph	662	130
losco	189	20		Sanilac	829	119
Iron	176	35		Schoolcraft	34	15
Isabella	476	65		Shiawassee	2,540	333
Jackson	4,324	545		Tuscola	3,533	580
Kalamazoo	3,163	381		Van Buren	1,724	272
Kalkaska	344	51		Washtenaw	11,621	1,007
Kent	8,311	763		Wayne	45,941	3,932
Keweenaw	140	28		Wexford	1,260	210
				Total	247,616	29,827

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
September	0	

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of September 30, 2021			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.06		
AIDS	0.04		
Amyotrophic Lateral Sclerosis	0.07		
Arthritis	21.65		
Autism	0.41		
Cachexia or Wasting Syndrome	0.32		
Cancer	4.05		
Cerebral Palsy	0.06		
Chronic Pain	64.69		
Colitis	0.35		
Crohn's Disease	0.81		
Glaucoma	1.09		
Hepatitis C	0.69		
HIV Positive	0.43		
Inflammatory Bowel Disease	1.20		
Muscle Spasms	9.41		
Nail Patella	0.00		
Obsessive Compulsive Disorder	2.13		
Parkinson's Disease	0.06		
Post-Traumatic Stress Disorder	6.87		
Rheumatoid Arthritis	1.59		
Seizures	2.00		
Severe and Chronic Pain	36.85		
Severe Nausea	7.20		
Spinal Cord Injury	0.57		
Tourette's Syndrome	0.08		
Ulcerative Colitis	0.32		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of September 1, 2021		
Month	Physicians	
September	377	

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
September 1 - September 30		
Initial	Renewal	
1.52%	0.91%	

10. Revenue and Expenses

	Revenue Collected
	September 1 - September 30
	Amount
September	\$376,986

	Expenses
	September 1 - September 30
	Amount
State Employee Wages	Pending
State Employee Benefits	Pending
Materials and Equipment	Pending
Educational Expenses on Behalf of Clients or Students	Pending
Other Contracts	Pending
All Other Costs	Pending
September Total	Pending